



# Call for Innovative Solutions Smart Building Management

## What is it?

Tomorrow Street (Vodafone's global scaleup accelerator) is seeking smart building solutions that can optimise the management of Vodafone's offices and facilities in the post-Covid era. Areas of interest include occupancy tracking, space utilisation, air quality, noise analytics, and any other measurable factors in the physical environment that impact on productivity and well-being. Applicants should have highly scalable solutions that could be integrated into a property/facility management platform and accelerate digital transformation.

The shortlisted solutions will undergo a structured evaluation with specific goals to assess fit and global potential. A successful evaluation and proof of concept will potentially lead to deployment opportunities at Vodafone's European facilities and onward re-sale to Vodafone's enterprise customers.

## Who is this for?

We are looking for ambitious late-stage startups with proven products and solutions who are ready to deploy in Europe if given the opportunity.

## Why participate?

This is an opportunity to showcase your innovation to one of the world's largest telecommunications companies, and potentially develop revenue opportunities with global scalability.

### About the Testbed Operator

**Tomorrow Street is a joint venture between the Vodafone Procurement Company and Technoport (Luxembourg's national technology incubator). Vodafone is the largest mobile and fixed network operator in Europe and the world's largest IoT connectivity provider, which operates mobile and fixed networks in 21 countries and partners with mobile networks in 48 more.**

## Commercialisation goal:

▶▶▶ Testing, New Market Entry

## Industries specifically concerned:

- Property tech for building management & analysis
- Movement or occupancy tracking
- Air-quality monitoring
- Space utilisation
- Noise analytics
- Other tracking factors with positive impact on productivity and well-being

## Stage of business

commercially-ready solutions with the resources and capabilities to scale. (TRL 9)

## What will be the outcome?

Evaluation and potential proof of concept with one of the world's largest telecommunications companies with the possibility for commercial deployment in Europe.

**Application deadline:** 30 April 2021

**Selection:** 01 - 14 May 2021

**Test duration:** est. 6-8 weeks

**Participation fee:** Fees cover costs for test design, management and final evaluation and are only due for those startups who have been selected to conduct tests for their solution. Travel, shipping and other related expenses not included.

## Where to apply:

[www.foundryeurope.com/testbed21041](http://www.foundryeurope.com/testbed21041)